

## Message Text

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53

ORIGIN COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 SS-20 CIEP-02 TRSE-00

SPC-03 AID-20 NSC-07 RSC-01 STR-08 OMB-01 CEA-02 L-03

H-03 PA-04 PRS-01 USIA-15 CIAE-00 FRB-02 INR-10

NSAE-00 XMB-07 OPIC-12 LAB-06 SIL-01 SCI-06 DODE-00

DOTE-00 FMC-04 CG-00 COA-02 DLOS-06 SWF-02 /185 R

666615

DRAFTED BY COM/554/BEWT/EE/LLEWINS/LOTARSKI/SPT

APPROVED BY EB/OCA/REP:MWDONOVAN

COM/BEWT/EE/RDSEVERANCE

COM/BEWT/OS/LBOWDEN

COM/BEWT/OEA/RMEYER

EB/EWT:SHAAS

EUR/EE:RCHRISTENSEN

----- 119695

R 272209Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY WARSAW

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E.O. 11652:N/A

TAGS: ETRD, PL

SUBJECT: WISNIEWSKI MEETINGS AT COMMERCE

1. SECRETARY DENT MET WITH VICE MINISTER OF FOREIGN TRADE WISNIEWSKI ON MARCH 19 AND HOSTED LUNCHEON IN HIS HONOR. LUNCHEON WAS FOLLOWED BY WORKING MEETING CHAIRED BY DEPUTY ASSISTANT SECRETARY (ACTNG) BOWDEN AND INCLUDED PARTICIPANTS FROM CIEP, STATE AND TREASURY.

2. WISNIEWSKI PROPOSED THAT THE FOURTH SESSION OF THE JOINT TRADE COMMISSION BE HELD IN SEPTEMBER. IT WAS LIMITED OFFICIAL USE

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TENTATIVELY AGREED THAT THE SESSION SHOULD BE HELD IN WASHINGTON

DURING WEEK SEPTEMBER 9, POSSIBLY ENDING SEPTEMBER 13 TO  
ALLOW ARRANGING RECREATIONAL PROGRAM FOR WEEKEND.

3. REFERRING TO SUSPENSION OF EXIMBANK FINANCING,  
WISNIEWSKI UNDERScoreD IMPORTANCE U.S. EQUIPMENT AND  
TECHNOLOGY TO MODERNIZATION OF POLAND'S INDUSTRIAL PLANT.  
HE INDICATED PURCHASES IN 1974 WILL PROBABLY TOTAL  
DOLS 500 MILLION AND STATED EXIMBANK CREDIT ESSENTIAL AND  
POLES ARE COUNTING ON IT TO MAINTAIN COMPARABILITY WITH WEST  
EUROPEAN TERMS OF TRADE.

4. BOWDEN ASSURED WISNIEWSKI THAT ADMINISTRATION'S POLICY OF  
EXPANDING MUTUALLY BENEFICIAL ECONOMIC RELATIONS REMAINED  
UNCHANGED, AND INDICATED THAT WE HOPE FOR EARLY RESOLUTION  
OF ISSUE. DETAILS RE STATUS OF PAST CREDIT AUTHORIZATION, PRE-  
LIMINARY COMMITMENTS, AND RELATED MATTERS WERE LEFT FOR  
DISCUSSION AT MARCH 20 MEETING AT EXIMBANK. WISNIEWSKI COMMENTED  
HE WAS REASSURED.

5. ON SAN FRANCISCO TRADE OFFICE, WISNIEWSKI SAID POLES HAD NOW  
REACHED DECISION TO GO AHEAD WITH OPENING, ALTHOUGH "FACILITIES"  
(DEFINED BY HIM AS MOBILITY OF PERSONNEL) ARE FAR FROM  
SATISFACTORY. HE EXPRESSED HOPE FOR IMPROVEMENT IN NEAR FUTURE.  
BOWDEN NOTED THESE MATTERS ARE CONCERN OF STATE AND SAID HE  
UNDERSTOOD IT WAS PREPARED TO DEAL WITH THESE ISSUES  
IN POSITIVE FASHION.

6. WISNIEWSKI INDICATED GOP STILL INTERESTED IN LONG-TERM  
ECONOMIC, INDUSTRIAL, AND TECHNOLOGICAL COOPERATION  
AGREEMENT AS USEFUL FRAMEWORK FOR TRADE AND COOPERATION.  
BOWDEN INDICATED THAT ROMANIA AND U.S.S. R. HAVE PROPOSED  
LONG-TERM ECONOMIC AGREEMENTS AND THAT WE NEED TO DECIDE ON OUR  
GENERAL APPROACH TO THESE PROPOSALS. WE HOPE, HOWEVER,  
TO BE READY TO RESPOND ON THIS ISSUE WHEN JOINT COMMISSION  
CONVENES IN SEPTEMBER.

7. WISNIEWSKI INQUIRED AND WAS GIVEN INFORMATION ON STATUS  
OF PENDING EXPORT LICENSES, AS FOLLOWS:

FAIRCHILD - SEMI-CONDUCTORS - PARTICULAR CONSIDERATION  
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IS NOW BEING GIVEN TO THE POSSIBILITY OF REMOVING ESPECIALLY  
BOTHERSOME ASPECTS FROM THE TRANSACTION. WE ARE ALSO CONSIDERING  
DIVISING SAFEGUARDS WHICH MAY ENABLE US TO MOVE AHEAD. IN REACTING  
TO THE MENTION OF THE NEED FOR AT LEAST TWO MORE MONTHS  
BEFORE A DECISION COULD BE GIVEN, WISNIEWSKI SAID THAT EXCESSIVE  
DELAYS COULD CAUSE THE DEAL TO FALL THROUGH.

CDC - CYBER '72 SYSTEM - WE ARE OPTIMISTIC ABOUT REACHING

FAVORABLE DECISION ON THIS CASE, AS WE HAVE LICENSED ONE SIMILAR SYSTEM FOR EXPORT BEFORE.

INFO MAG - TRANSFER OF TECHNOLOGY AND TEST EQUIPMENT FOR MANUFACTURE OF MAGNETIC HEADS FOR SALE IN U.S. -IN SPITE OF COCOM CLEARANCE, THE CASE IS UNDERGOING ANOTHER USG REVIEW BECAUSE OF NEW QUESTIONS WHICH AROSE AS TO THE PRECISE NATURE OF EQUIPMENT AND THE TRANSACTION.

RCA - COLOR T.V. TUBES - WE ARE FAIRLY ALONG IN OUR REVIEW OF THIS CASE AND NO SERIOUS PROBLEM IS FORESEEN AT THIS POINT.

MCDONALD DOUGLAS - TECHNOLOGY FOR AIRPLANE PARTS - WE ARE NOT IN GOOD POSITION TO PREDICT DECISION ON THIS CASE SINCE ALL NECESSARY DETAILS ARE NOT AS YET IN HAND.

SINGER - SYSTEM 10 COMPUTERS - USG CONCLUDED CASE IS WORTHY OF APPROVAL AND IS NOW TRYING TO OBTAIN COCOM SONSENT. WE ARE REASONABLY OPTIMISTIC ON OUTCOME.

IPSEN - TECHNICAL DATA FOR MANUFACTURING AND TESTING ATMOSPHERIC AND VACUUM FURNACES - THE ANALYSIS OF THIS CASE HAS NOT YET PROCEEDED TO POINT WHERE OPINION CAN BE RENDERED AS TO LICENSING OUTCOME.

8. WISNIEWSKI REITERATED OLD QUESTION OF SHIPPING REQUIREMENT (50 PERCENT IN U.S. FLAG VESSELS -P.R. 17), CITING PAST EXCEPTION AS PRECEDENT. BOWDEN RESTATED U.S. POSITION THAT SINGLE PAST DEPARTURE WAS PERMITTED BECAUSE OF UNIQUE CIRCUMSTANCES AND WITH ASSURANCE FROM EXIMBANK THAT IT WOULD NOT SET PRECEDENT FOR FUTURE ANSACTIONS.

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9. WISNIEWSKI FURTHER INDICATED HE INTENDED TO RAISE AT MARCH 20 MEETING AT AGRICULTURE POLISH INTEREST IN PARTICIPATING IN U.S. SUGAR QUOTA AND IN EXPORTING CHEESE TO U.S.

10. MEETING IN STATE SUBJECT SEPTTEL. MEMCONS OF THOSE MEETINGS BEING POUCHED.  
RUSH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
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**Channel Indicators:** n/a  
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**Copy:** SINGLE  
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**Disposition Authority:** morefirh  
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**To:** WARSAW  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005